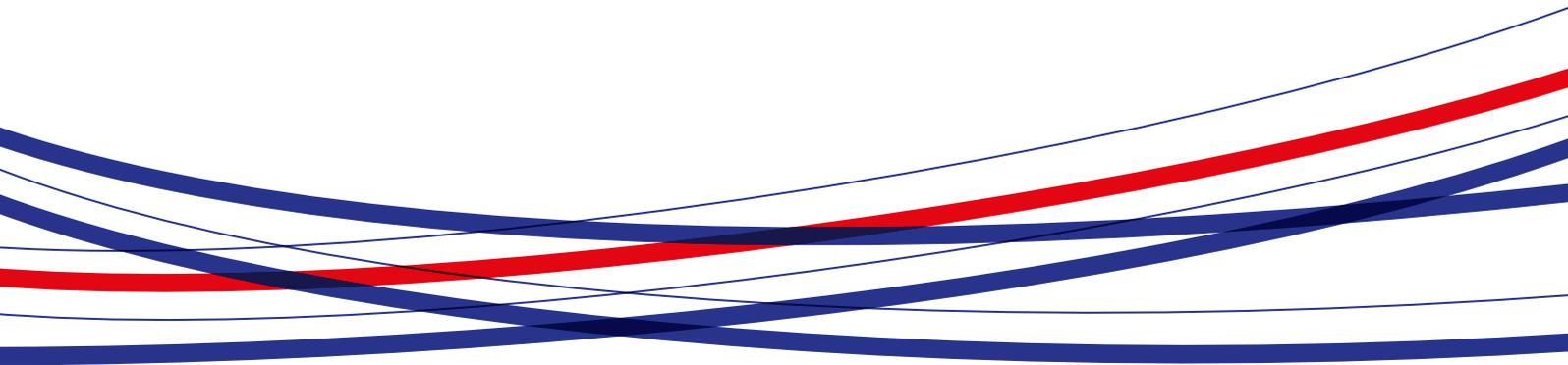




MULTIMODAL INTEGRATOR

OF TRANSPORT AND LOGISTICS SERVICES
OF «DELO» GROUP



CONTENTS

RUSCON's role in Delo Group	2
RUSCON today	4
RUSCON's structure	6
Offices and representative offices of RUSCON	7
Personal Area	8
Benefits	10
Multimodal transportation	12
Railway container transportation	14
Shipment of liquid and solid bulk cargoes in flexitanks and liner bags	16
Shipment of cargoes in tank containers	17
Sea freight	18
Terminal and storage services	20
Customs brokerage	22
LCL services	26
Project logistics	28

RUSCON'S ROLE IN DELO GROUP

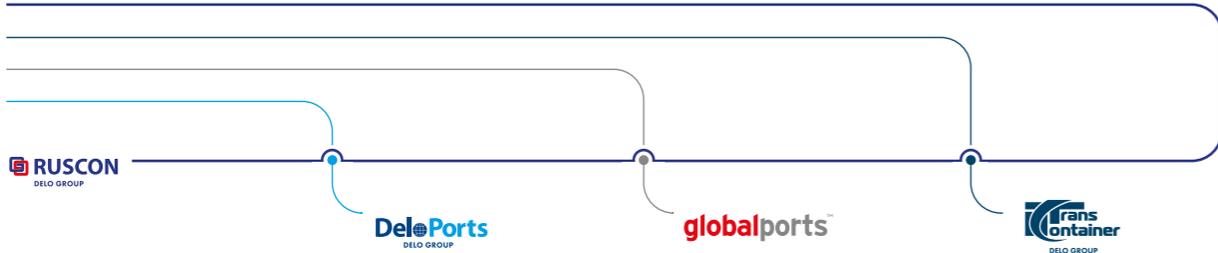
RUSCON – is a transport and logistics company which specializes in providing container cargo transportation services. Being part of Russian largest private transport and freight forwarding holding Delo Group, RUSCON acts as a multimodal integrator of holding assets. The company's service is based on: customer focus, developed network of presence offices, continuous improvement of efficiency and digitalization, providing cost advantages for the clients.

6 container terminals in ports of Novorossyisk, St. Petersburg and Nakhodka

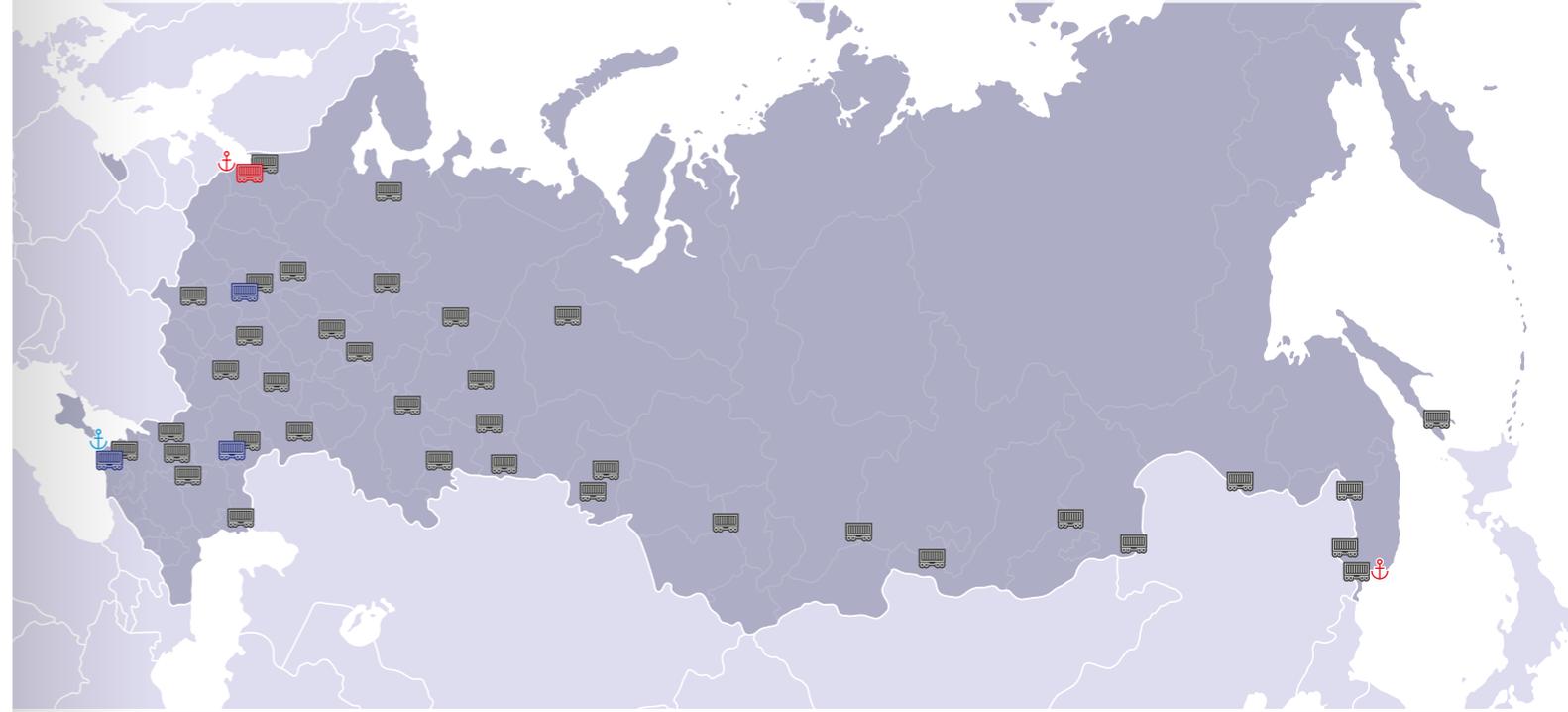
48 inland terminals in Russia

>100 000 ISO containers

42 000 fitting platforms



Delo Group's map of assets



RUSCON TODAY

RUSCON today is a national freight forwarder with a developed network of representative offices in Russia and abroad, priority access to the largest private infrastructure of Russia, availability of partner network throughout the world, best rates and settlement system.

3500 active clients

4% of container transport flow through the Russian Railways network

70 regular railway services

16% of container transport flow through the South of Russia

1300 employees

292000 TEU
of cargoes handled and delivered in 2021
(+ 38% growth to the previous year)

SERVICE LEVEL TARGETS

Within **8** working hours
providing a calculation of service cost from the moment a request is received

Within **8** working hours
resolving customers issues

30 seconds
Telephone call reply within a working day

Not less than **95%**
of deliveries from the moment a request is received

Not less than **95%**
of document release accuracy

30 minutes
Telephone call reply within a day-off

Not less than **99,8%**
of cargo safety

Delivery within the agreed
LEAD-TIME

Documents issue
ON TIME

RUSCON'S STRUCTURE



«RUSCON» LLC
Freight forwarder for container cargoes shipping



«MANP» JSC
Terminal and logistics complex operator in Moscow



«RUSCON - Broker» LLC
Licensed customs representative and freight forwarder for perishable cargoes. One of the largest customs brokers of the Southern Federal District



«ZOLLRU» LLC
Leading customs and warehouse operator in the Moscow region. Included in the customs representatives registry



«ТПК АЛЪЯНС» LLC
Freight forwarder for cargo delivery in the Volgograd region and others. A container terminal operator in Volgograd



«RUSCON Asia» LLP
Subsidiary company in the Republic of Kazakhstan



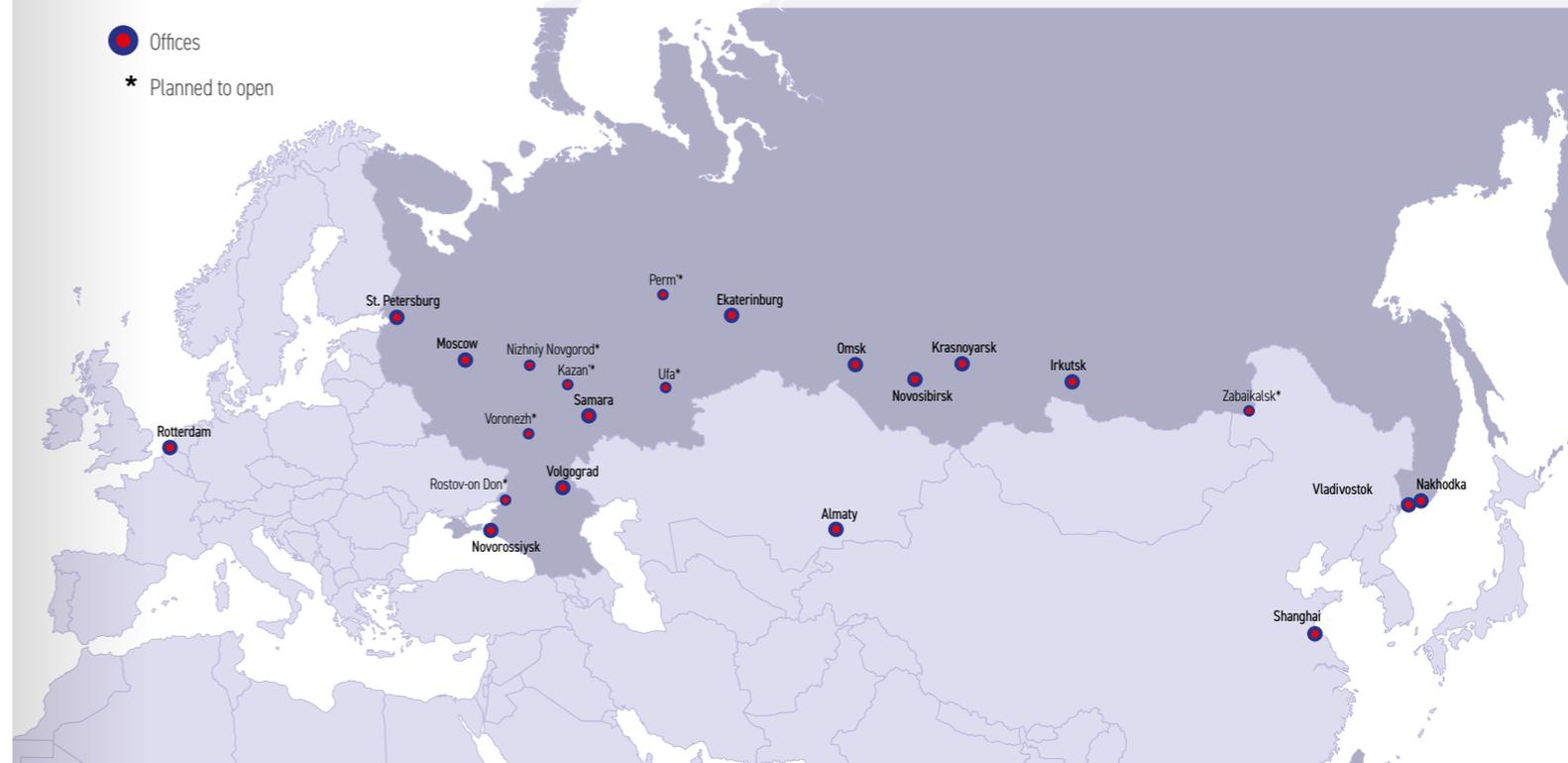
«Smartcontainer BV»
Subsidiary company in the Kingdom of the Netherlands



«RUSCON Shanghai»
Subsidiary company in the People's Republic of China

OFFICES AND REPRESENTATIVE OFFICES

- Offices
- * Planned to open



PERSONAL AREA

Access to a wide range of services and the information about their value without extra communication and time expenditure. Access to the Internet, a computer or a mobile phone – that's all that is needed to calculate service cost, to make an order and to track its execution status, to control location of a container, to have access to financial documentation and to the contract as well as to communicate with a personal manager.



Applying for a transportation



Uploading documents to organize transportation and customs brokerage



Contract execution



Photo\video report of loading\unloading cargo to\ from a container



Application for customs brokerage



Automatic rate calculation



Tracking the location of the cargo at all stages of transportation and clearance



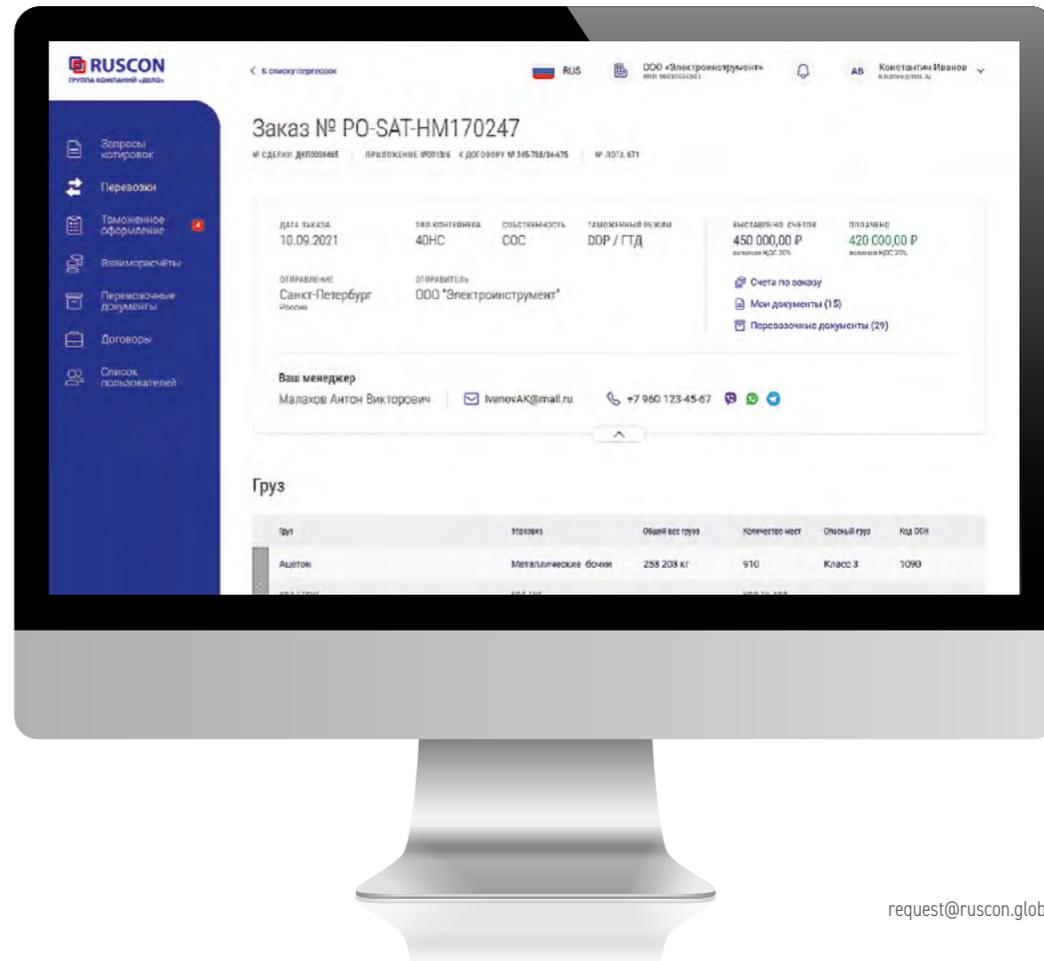
Electronic paperwork



Electronic archive of documents



Chat with a personal manager



BENEFITS

➤ Transportation around the world from anywhere in Russia

- A developed network of offices in Russia;
- Own representative offices in Europe, China and Middle Asia;
- More than 10 000 agents all around the world;
- More than 70 public domestic and international train services.

➤ Priority access to Russian transport infrastructure

- NUTEP container terminal (Novorossiysk);
- Container terminals FCT, PLP, ULCT, Moby Dik (St. Petersburg);
- VSC container terminal (Nakhodka);
- 42 railway terminals in Russia;
- Own terminals RUSCON in Novorossiysk, Moscow, Volgograd.

➤ Flexible approach to the design of logistics solutions

Partnership with the largest logistics contractors of Russia, Middle Asia, China and Europe.

➤ Shipment of liquid and solid bulk cargoes in flexitanks and liner bags

Stocks of liner bags are located in the majority of regions; a mobile team of technicians – installers is available almost anywhere in Russia.

➤ Proximity to the client

We have 15 own representative offices in Russia and abroad, 6 new are to be opened.

➤ Minimum risks for the client

RUSCON's liability as a freight forwarder is insured with a \$1m. limit.

➤ Clearness and transparency

Daily monitoring of a container location at any point of the network both railway and sea.

➤ Priority access to the equipment and rolling stock of the largest in Russia railway operator

PJSC «Transcontainer» is a subsidiary company of Delo Group with a park of 42 000 of fitting platforms and more than 100 000 ISO containers.

➤ Using for transportation the equipment of line container operators on special terms

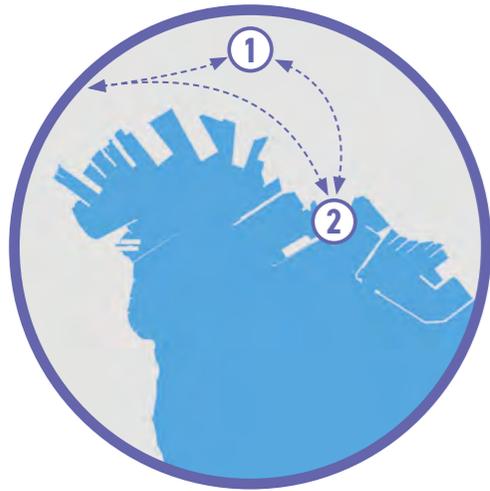
- Long-term partnership with the world's largest sea lines;
- We constantly have containers in our own terminals and the terminals of Delo Group.

➤ Effectiveness

Connection of cargo flows in key points of deliveries to minimize the expenses for empty runs.

MULTIMODAL TRANSPORTATION

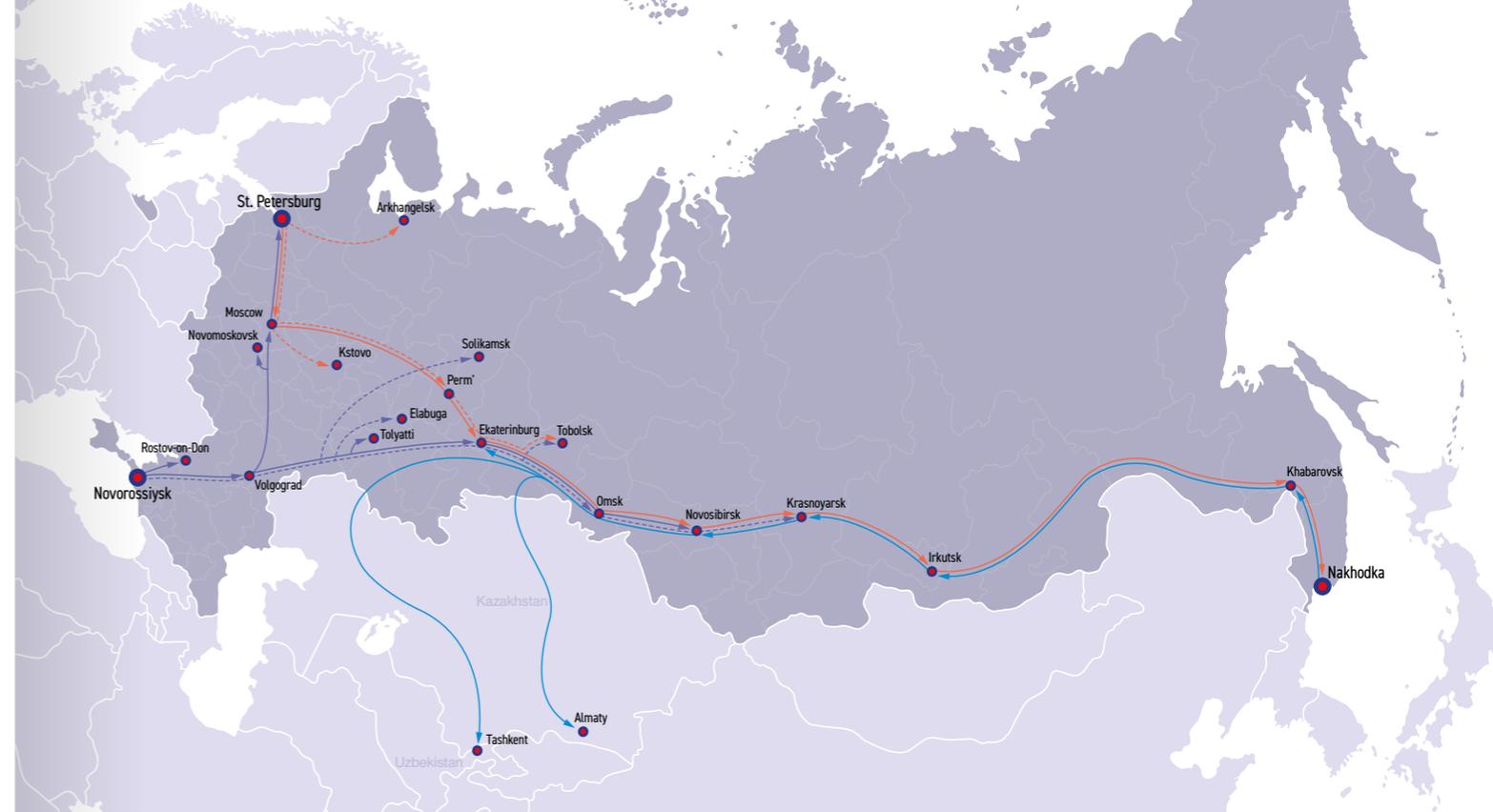
Comprehensive solutions for transportation of goods in containers



Novorossiysk
Distribution of flows to terminals
RUSCON (1) and NUTEP (2)



St. Petersburg
Distribution of flows to terminals Logistika-Terminal (1), «Yanino» Logistics park (2), First Container Terminal (3), Petrolesport (4), Ust'-Luga Container Terminal (5)



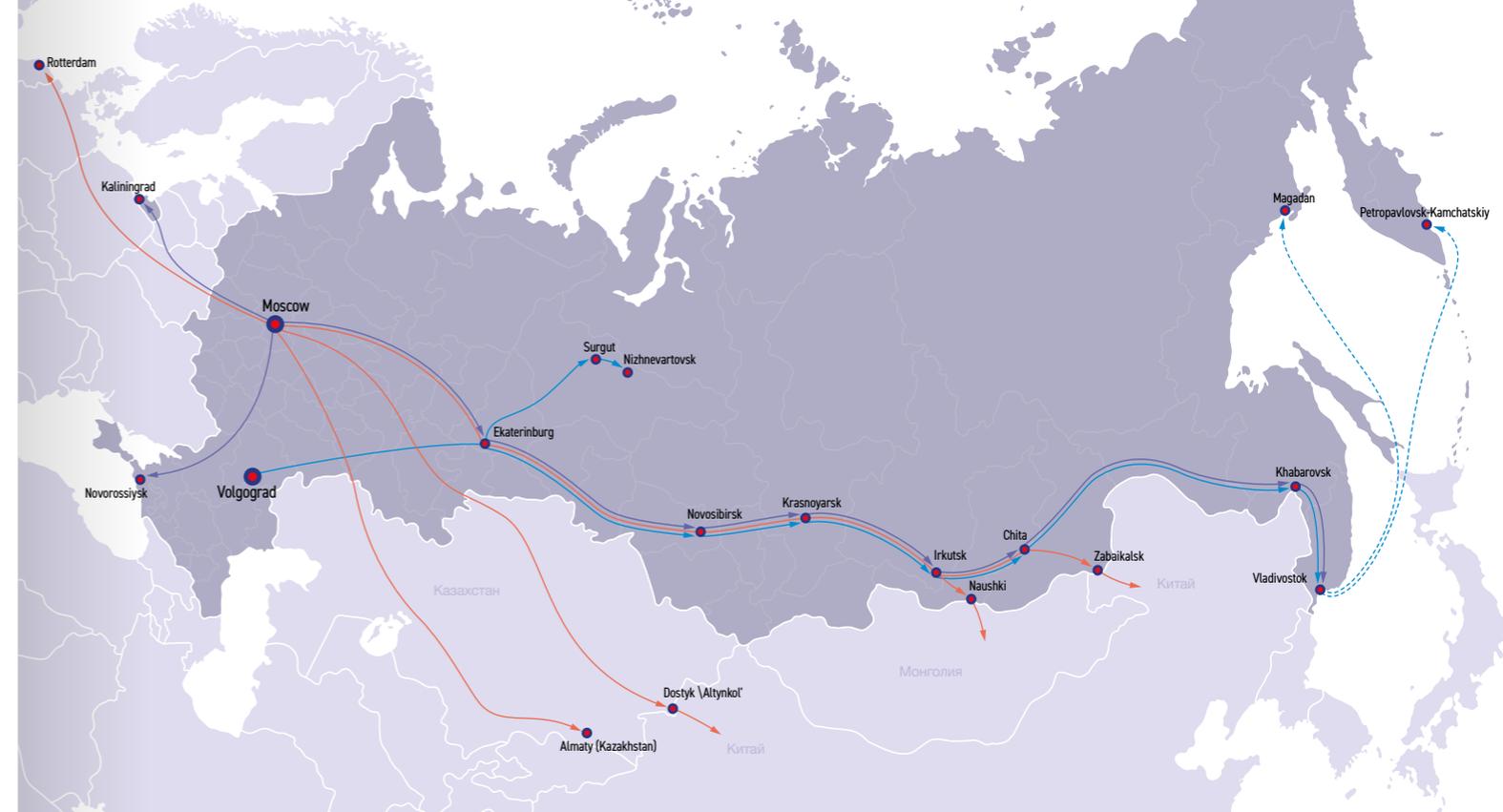
Public routes Reserved routes

RAILWAY CONTAINER TRANSPORTATION

Reliable and environmentally friendly cargo transportation both within the country and on international routes

BENEFITS:

- Priority access to the equipment and rolling stock of the largest in Russia railway operator
- Using for transportation the equipment of line container operators on special terms
- A minimal lot to be accepted in a public train service is starting with 1 container
- We coordinate and organize a route according to the client's needs if there is a train consignment in stock.
- Non-train single wagon delivery starting with 1 container
- Connection of cargo flows in key points of deliveries to minimize the expenses for empty runs



— Domestic routes from Moscow
— Domestic routes from Volgograd

— International routes

SHIPMENT OF LIQUID AND SOLID BULK CARGOES IN FLEXITANKS AND LINER BAGS

Optimal solution for shipment of liquid food and non-dangerous chemical cargoes in containers

BENEFITS:

- Flexitanks are available in all the cities of Ruscon's presence
- A mobile team of technicians – installers of flexitanks is available in the place of loading
- Approved logistics standards for railway transportation

A service of installation of flexitanks is available in the following cities:

- | | | | | |
|----------------|---------------|--------------------|------------------|---------------|
| ● Barnaul | ● Kazan' | ● Nakhodka | ● Rostov-on Don | ● Vladikavkaz |
| ● Belgorod | ● Kirov | ● Nizhniy Novgorod | ● St. Petersburg | ● Volgograd |
| ● Bryansk | ● Krasnodar | ● Novorossiysk | ● Stavropol' | ● Voronezh |
| ● Chelyabinsk | ● Krasnoyarsk | ● Novosibirsk | ● Tomsk | ● Yaroslavl' |
| ● Ekaterinburg | ● Kurgan | ● Omsk | ● Tula | ● Zabaikalsk |
| ● Irkutsk | ● Lipetsk | ● Orel | ● Tver' | |
| ● Izhevsk | ● Moscow | ● Perm' | ● Ufa | |

SHIPMENT OF CARGOES IN TANK CONTAINERS

Optimal solution for shipment of liquid dangerous chemical cargoes in small lots

TYPES OF DANGEROUS CARGOES TRANSPORTED



2nd class
flammable gases, non-flammable non-toxic gases, toxic gases



3rd class
flammable liquids. Liquid desensitized explosives



5th class
oxidizing substances and organic peroxides



6th class
toxic and infectious substances



8th class
corrosive substances



9th class
other dangerous cargoes

BENEFITS:

- **Aseptic tare**
Before each shipment the tanks are cleaned, disinfected and treated.
- **Safety and security**
The tanks are sealed hermetically, stamped and marked with the label «FLAMMABLE».
- **Availability of fire extinguishing equipment**
Our carriers are fully equipped with fire extinguishing equipment.
- **Flexibility in the choice of transport solutions**
For transportation we use marine, railway and road means of transport.
- **Shipping documents**
We regularly monitor changes in the legislation and draw up a complete list of the necessary documentation for bulk and dangerous goods.

SEA FREIGHT

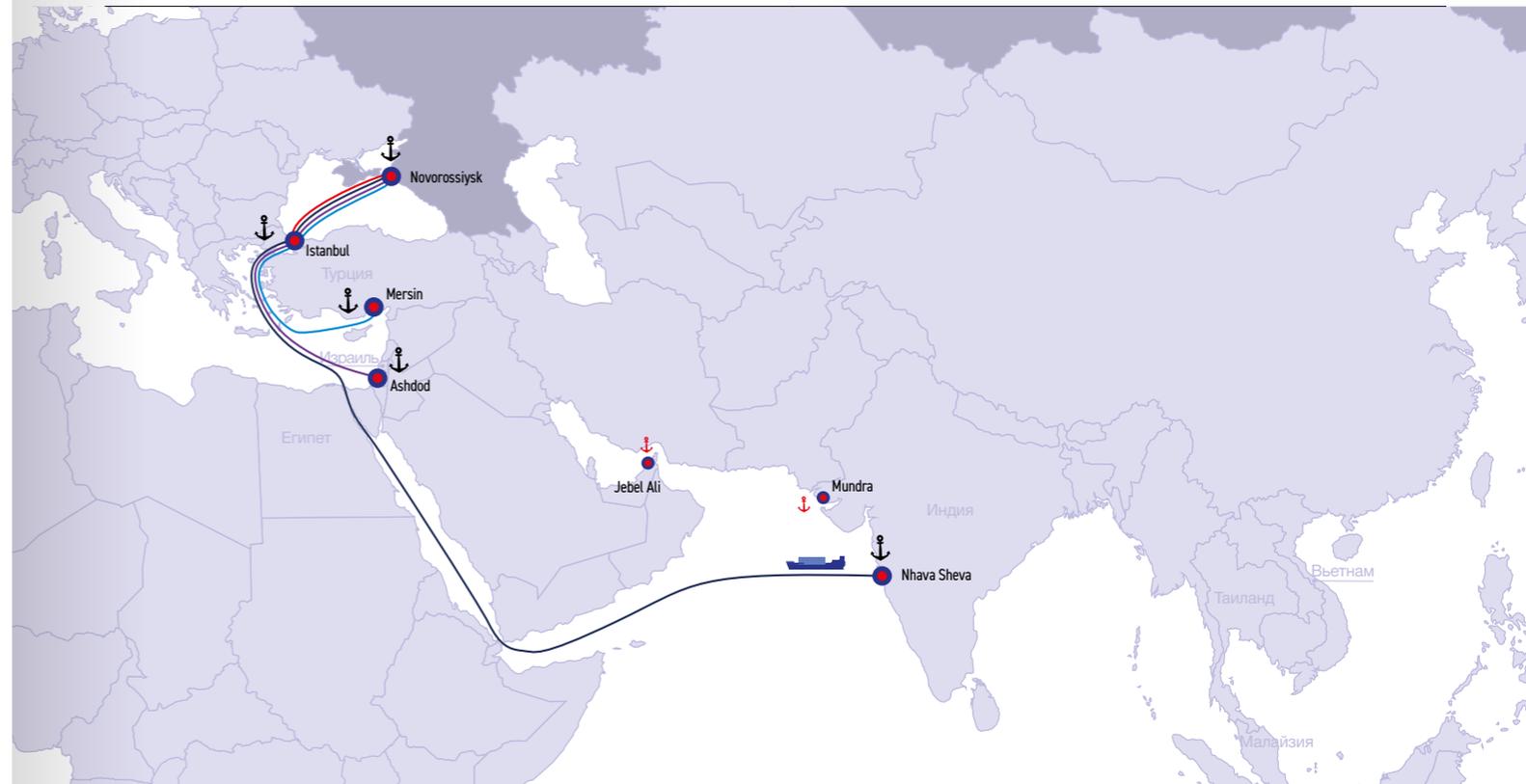
Complex multimodal services based on the assets of Delo Group

BENEFITS:

- Minimum delivery time throughout the geography of services
- Direct calls to the ports of Turkey and Israel
- Capability of transporting connected refrigerated containers
- Transportation of oversized cargoes
- Transportation of dangerous cargoes
- A full range of services in Novorossiysk including customs clearance and delivery across Russia
- Developed geography of regular railway services in Novorossiysk
- The first and the last mile across the entire geography of services
- Regional delivery/release of container equipment stocks

REGULARITY:

Service	Vessel call frequency
Novorossiysk – Istanbul – Novorossiysk	Once in 5 days
Novorossiysk – Mersin – Novorossiysk	Once in 14 days
Novorossiysk – Ashdod – Novorossiysk	Once in 14 days
Novorossiysk – Nhava Sheva – Novorossiysk	Once a month



- Novorossiysk - Istanbul
- Novorossiysk - Mersin
- Novorossiysk - Istanbul - Ashdod
- Novorossiysk - Istanbul - Nhava Sheva

-  Regular ports of call
-  Non-regular ports of call

TERMINAL AND STORAGE SERVICES

Cargo handling services at our own specialized terminals and the terminals of Delo Group

RUSCON-1 Novorossiysk



Throughput: 45 000 TEU per year

Capacity: 2 800 TEU

Peculiarities: a grain complex with silos for storage of up to 10,000 tons of grain, an automatic complex for transshipment and packaging of bulk chemical cargoes and fertilizers, a temporary storage warehouse, a complex for transshipment of liquid food and non-food cargo, sockets for connecting refrigerated containers, a veterinary warehouse, railway tracks

RUSCON-2 Novorossiysk



Throughput:
10 000 TEU
per year
Capacity:
1 000 TEU

RUSCON-3 Novorossiysk



Throughput:
15 000 TEU per year
Capacity: 1 000 TEU
Peculiarities:
indoor warehouse
complex, railway tracks

RUSCON-4 Novorossiysk



Throughput:
30 000 TEU per year
Capacity:
2 500 TEU
Peculiarities:
railway tracks suitable for full -
composite trains

MANP terminal Moscow



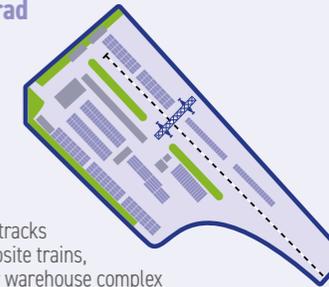
Throughput:
50 000 TEU per year

Capacity: 2 500 TEU

Peculiarities: railway tracks suitable for full - composite trains, a temporary storage warehouse, indoor warehouse complex

Orlovka Volgograd

under construction



Throughput:
30 000 TEU per year

Capacity: 1 800 TEU

Peculiarities: railway tracks suitable for full - composite trains, a grain complex, indoor warehouse complex

BENEFITS:

- Special service conditions for the entire terminal network of Delo Group
- Own stocks of the equipment of sea lines and PJSC «Transcontainer» are available on a permanent basis
- Photo\video fixation of reloading process at RUSCON's terminals (Available in the «personal area» section)

CUSTOMS BROKERAGE

Complex services of Customs brokerage and transit including legal support and consultations.

«RUSCON-BROKER» LLC (A LICENSED CUSTOMS REPRESENTATIVE, CERTIFICATE № 0798)

1. CUSTOMS BROKERAGE

We provide a range of customs brokerage services of import and export goods transported by sea, railway, road and air transport. Also we provide comprehensive assistance in the field of foreign trade and customs brokerage, including legal support and consulting in non-standard situations. We work with any types of cargoes.

> A complex of services:

- Verification of documents for compliance with the requirements of customs legislation;
- FEACN (Foreign Economic Activity Commodity Nomenclature) codes selection, verification of restrictions on import and export of goods;
- Calculation of customs payments (import fee, export fee, anti-dumping duty, VAT, recycling fee etc.)
- Help and assistance in issuing and obtaining different permissive documents confirming the compliance of products with current state standards and the Technical Regulations of the Customs Union;
- Checking the labeling of goods and bringing them into compliance with the requirements of the Technical Regulations of the Customs Union;
- Representing the Client's interests during the customs inspection, examination and other types of control.

2. CUSTOMS TRANSIT

> We arrange the following types of customs transit formalities:

- Internal customs transit formalities in Russia from the border to the internal customs authority;
- Transit to the EAEU countries and to third countries outside the EAEU.

> We arrange customs transit formalities of goods at all customs offices of Russia:

Sea ports, border crossings, bonded warehouses of temporary storage nearby autoterminals and railway stations.

3. COMPLEX LOGISTICS OF PERISHABLE GOODS

> We offer services of a full cycle of product handling:

- Container acceptance in the port \ automobile \ in a warehouse of temporary storage;
- Phytosanitary control;
- Certification;
- Customs brokerage;
- Delivery to a destination point;
- Storage and warehouse handling;
- Delivery to a temperature controlled warehouse.

4. COMPLEX LOGISTICS OF VETERINARY GOODS

> We will process your cargo within 24 hours:

- We do handling of veterinary cargoes in ports and at our own certified veterinary control point of «RUSCON» bonded warehouse;
- We work with import and export veterinary goods;
- Obtaining permissions, registration in the information systems of Russian Federal Service for Veterinary and Phytosanitary Surveillance;
- Representing the Client's interests in Russian Federal Service for Veterinary and Phytosanitary Surveillance and in Russian Federal State Agency for Health and Consumer Rights;
- Certification of warehouses for work with veterinary cargoes.

«ZOLLRU» LLC (A LICENSED CUSTOMS REPRESENTATIVE, CERTIFICATE № 1392)

We provide services of customs brokerage, handling and storage of foreign trade goods transported by automobile, railway and air transport. We carry out our activity in our own three temporary storage warehouses and a customs warehouse:

- > Warehouse of temporary storage «United customs and logistics company» (UCLC) – open type
- > Warehouse of temporary storage «United customs and logistics company» (UCLC) – closed type (its specialization is pharmaceuticals)
- > Customs warehouse «United customs and logistics company» (UCLC)
- > Warehouse of temporary storage «Customs and logistics container terminal» (CLCT)
- > All the warehouses of temporary storage and customs warehouses are located in the area of activity of Moscow Regional Customs.
- > The company's aviation division is represented in the cargo sectors of Sheremetyevo and Domodedovo airports.

1. CUSTOMS BROKERAGE

- Filling out the Goods declaration, Customs value declaration, adjustment of customs value;
- Formation of a set of documents required for customs brokerage of goods;
- Information support; Consulting services.

2. MARKING OF GOODS IN A CUSTOMS WAREHOUSE

- Shoes;
- Perfume and eau de toilette;
- Light industry goods;
- Cameras and photo products;
- Medicines.

MODERN HIGH-TECH WAREHOUSE LOGISTICS COMPLEX



> Specialization:

- Secure storage of goods transported by motor transport;
- Customs brokerage of goods transported by motor transport;
- Cellular storage of goods with a capacity of 3,909 pallets.

> Peculiarities:

- A separate business area - working with pharmaceutical products;
- Ability of changing the status of goods from the «temporary storage» procedure to the «customs warehouse» procedure without actual, i.e. physical movement of the goods from the zone of the warehouse of temporary storage to the customs warehouse zone.
- An exclusive goods accounting system that allows the customs authority to track the loading of the customs warehouse and temporary storage warehouse online.

LCL SERVICES

Optimal solution for transportation of small lots from Southeast Asia, Turkey and all over Russia

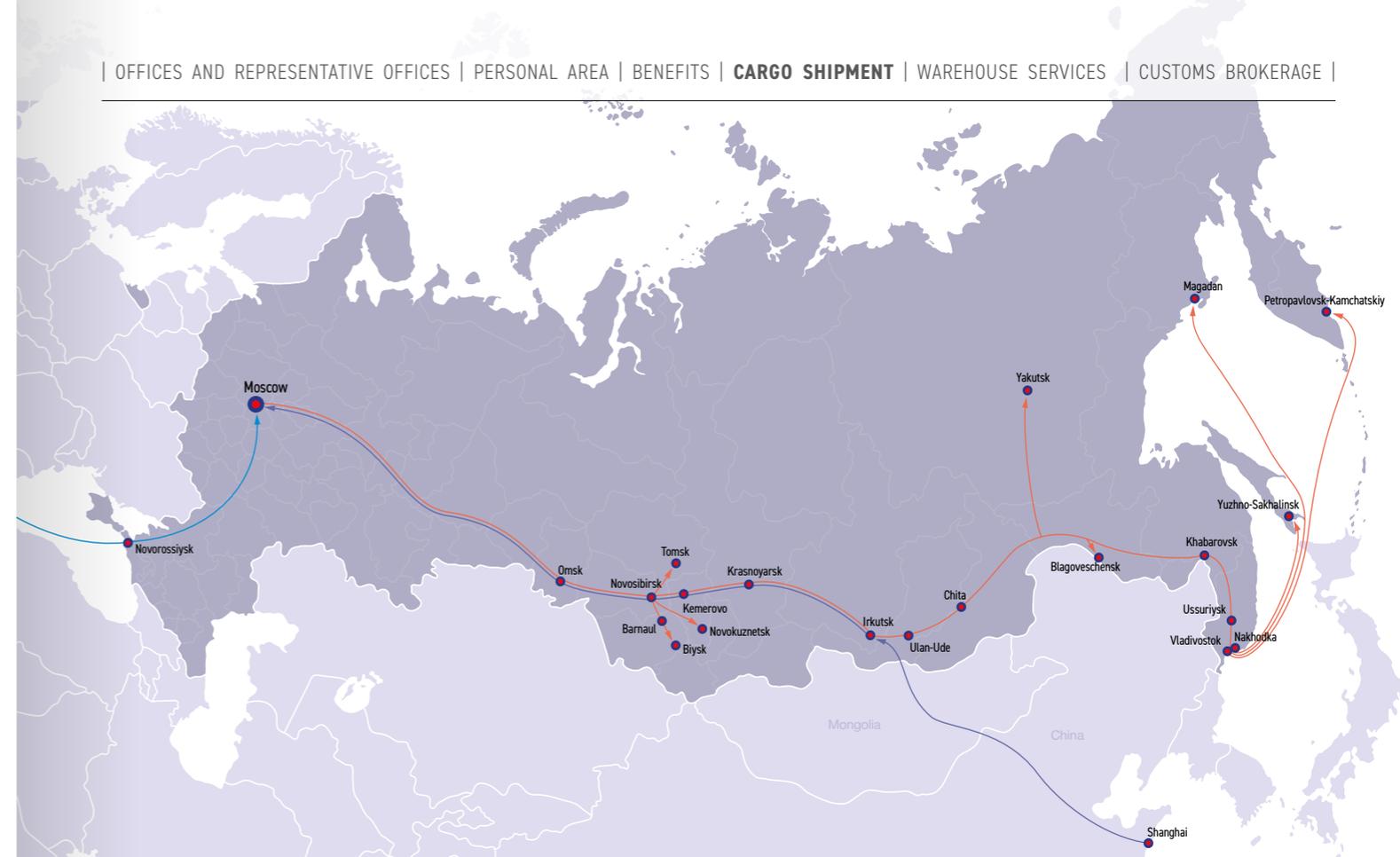
BENEFITS:

➤ Optimal price

- We work without intermediaries;
- The service from Southeast Asia is provided by RUSCON's representative office in the People's Republic of China – RUSCON (Shanghai) International Logistics Ltd.;
- Own offices in Russia to provide transportation services within the country;
- Own consolidation warehouse in Shanghai;
- Own container terminal in Moscow;
- A spare warehouse for handling and storage of LCL cargoes at L'vovskiy customs post.
- Transportation as part of own train services.

➤ Turnkey services

- We provide a full range of services including customs brokerage in China and Russia for cross-border transportations;
- Delivery and pickup of cargo to the customer.



— routes from Moscow
— route from Istanbul

— routes from Shanghai

PROJECT LOGISTICS

Integrated transport solutions for project tasks



**Delivery of equipment
from Volgodonsk
to AKKUYU
Atomic Power Station
(Turkey)**



**Delivery of equipment
from St. Petersburg
port to RUPPUR
Atomic Power Station
(Bangladesh)**



**Delivery of equipment
from Rotterdam port
to AKKUYU
Atomic Power Station
(Turkey)**



**Delivery of equipment
from Volgodonsk
to Kurskaya-2
Atomic Power Station
(Kurchatov)**

CONTACT INFORMATION

Domestic client line: **8 (800) 775-57-15**

E-mail: **request@ruscon.global**

Website: **www.ruscon.global**

